

Hospitality, Alcohol & Leisure Industry Group

Greenspoon Marder LLP was founded with a focus on providing effective, full-service legal representation to the timeshare, resort and real estate sectors on a local and national level. The firm's Hospitality & Leisure practice group serves resort investors, lenders, developers, owners and operators across the broad range of industries within the Hospitality & Leisure sector, including:

- Hotels & Resorts Formation
- Restaurant Licensing & Regulations
- Bars, Nightclubs & Private Clubs
- Alcohol Wholesalers & Manufacturer Licensing
- Condominium Formation, Funding and Development
- Supermarkets
- Mixed-Use Projects
- Sports Arenas
- Cinemas
- Entertainment Complexes and Establishments
- Employment & Labor Negotiations
- Employment Litigation

Developing its client network, the firm has expanded its reach to serve the \$1.5 trillion hospitality sector nationwide delivering exceptional client services nationally from key hospitality centers such as Miami, New York City, Las Vegas and Los Angeles.

The Hospitality, Alcohol & Leisure Industry Group creatively addresses client needs by providing a multi-disciplinary client centered approach offering a full range of legal services to clients in this sector such as:

- Alcohol Beverage Licensing, Regulation and Compliance
- Hospitality Industry Business Formation, Structuring & Development
- Resort and Hotel Construction & Development
- Contractual Agreements & Negotiations
- Environmental Issues
- Federal & State Regulatory Compliance
- Finance & Transactions
- Restructuring and Lender Agreements
- Joint Ventures, Distribution and Strategic Business Relationships
- Labor & Employment Negotiations, Litigation and Contracting
- Hospitality Land Acquisition, Use & Zoning
- Litigation
- Immigration & Naturalization

- Intellectual Property, Marketing & Advertising Compliance
- Taxation, Valuation and Fiscal Oversight
- Global Celebrities
- Celebrity Branded Alcohol Products & Nightlife Venues

Our Hospitality, Alcohol & Leisure Industry Group is a proud member of the Wine & Spirits Wholesalers of America (WSWA) and National Beer Wholesalers Association (NBWA).

SILVER
Associate
Member



Lead Attorney

- Louis J. Terminello

Related Areas

- Banking & Finance
- Community Association & Condominium
- Construction
- Sports & Entertainment
- Land Use & Zoning
- Litigation
- Real Estate
- Timeshare & Resort
- Immigration & Naturalization

News

- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Alcohol Beverage Licensing Qualifications of Applicants
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Executive Order Promoting Competition in the American Economy
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: A Note on Supply Chain Problems - A Pain in the Glass
- Greenspoon Marder Senior Counsel Michael Martinez Featured Speaker at the 2021 Annual National Conference of State Liquor

Administrators

- Greenspoon Marder Senior Counsel Michael Martinez Appointed to the Executive Committee of the National Conference of State Liquor Administrators
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Spirit of the Times
- Greenspoon Marder Continues National Expansion With New Hires in New York, Miami, Fort Lauderdale, and Los Angeles
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: CBMA Reduced Tax Rates and U.S. Importers
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: _____% THC by oz.?
- Greenspoon Marder Assists The Tank Brewing Company In Obtaining Licensing For First Ever South Florida Cannabinoid Derived Non-Alcoholic Beverage To Be Produced With Growth Industries
- Greenspoon Marder Innovation Summit Webinar Recordings
- Day Three Recap: Greenspoon Marder Innovation Summit
- Greenspoon Marder Partner Louis J. Terminello Re-Appointed To The Urban Land Institute's Recreational Development Council
- Greenspoon Marder Successfully Appeals Decision To Allow Quota License Holders To Deliver Alcohol To Catered Events
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: A Hotel Divided and the Brief Story of its Re-unification
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Social Distancing Lessons From NY Bars For Operators Across The Country
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Survey Results and On-Premise Re-Opening
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: A Win on Appeal for the Hospitality, Alcohol and Leisure Industry Group
- Greenspoon Marder Successfully Reverses Ruling To Allow Vendors of Alcoholic Beverages To Store Inventory In A Different County
- Greenspoon Marder Assists in Securing Action To Allow Santa Monica Restaurant Operators To Sell Alcohol For Carry-Out or Delivery Service
- Greenspoon Marder Expands National Hospitality, Alcohol & Leisure Industry Group In New York And California
- Greenspoon Marder Supports The Dade County Bar Association's "A Review Of Florida's Cannabis Laws: Practical Business And Legal Considerations" Panel Discussion
- Greenspoon Marder Prevails On Behalf of Client La Galere Market Before the First District Court of Appeal For the State of Florida
- Greenspoon Marder Client Alert: Tariffs at the Rate of 100% Proposed on \$6-\$8 Billion of Imports of Wine and Spirits from the EU
- Greenspoon Marder Partner Spotlight: Louis J. Terminello
- Alcohol Beverage Producers See Potential in Cannabis and Cannabis Derived Products
- Greenspoon Marder Prevails On Behalf Of Client E11even Before The City Of Miami's Planning & Zoning Appeals Board
- Greenspoon Marder Successfully Reaches A Settlement With the City of Miami Beach Allowing the Mokai Lounge To Resume Operations
- Greenspoon Marder Highlights National Hospitality, Alcohol & Leisure Industry Group
- Greenspoon Marder Promotes Two Attorneys To Partner and Senior Counsel in 2018

Videos

- The Domino Effect of the Little Blue Glove
- Webinar: Hospitality Service Providers in the Time of COVID-19
- Greenspoon Marder Hospitality, Alcohol & Leisure Industry Group Miami Reception

Publications

- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: _____% THC by oz.?
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Online Alcohol Sales and the ADA - A Potential Pitfall
- Day Three Recap: Greenspoon Marder Innovation Summit

- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: The Grapes Of Wrath
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Another 21st Amendment Case to be (Potentially) Heard by the US Supreme Court
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Craft Distilleries Search for Alternative Sales Channels During Covid-19
- Greenspoon Marder Successfully Appeals Decision To Allow Quota License Holders To Deliver Alcohol To Catered Events
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: A Hotel Divided and the Brief Story of its Re-unification
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Social Distancing Lessons From NY Bars For Operators Across The Country
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Survey Results and On-Premise Re-Opening
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: A Win on Appeal for the Hospitality, Alcohol and Leisure Industry Group
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Alcohol Delivery Services - One Bright Spot
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: TTB and Hand Sanitizer Guidance for Holders of Distilled Spirits Permits (DSP's)
- Greenspoon Marder Hospitality, Alcohol & Leisure Client Alert: COVID-19 Challenges To The Hospitality Industry
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: A Million Alcohol Beverage Servers – Oh My!
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: A Win In The Courtroom
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: European Wines May Soon Double In Price
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: FDA Announces Minimum Age of 21 Now In Effect For Tobacco
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Craft Tax Reform - A Congressional Update
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: New Drinking Ordinance in Denver
- Craft Beverage Modernization Act Appears To Gain Momentum
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: 1.8% Apparently Makes All The Difference-A Beer Update
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Florida Wholesaler Attacks the Three Tier System
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: “Bartender-There's Something In My Beer” Or Say Goodbye To Reinheitsgebot
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: More Tariff Gloom For Wine Lovers?...Maybe Not
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Introducing the Proposed United States Postal Service Shipping Equity Act
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: A Dram and Drama in Multiple Acts
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Case Update
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Class/Type and Origin Matter when Introducing a Brand
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: “FL” Malt Beverage Container Imprint-It's the Law
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: TTB Expands Voluntary Disclosure – Be Aware!
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Defining the Limits of the 21st Amendment-Broad State Authority May be in Question
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Update to Latest Round of US-China Tariffs Hit Wine and Spirits - California Winemakers Nervous
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Latest Round of US-China Tariffs Hits Wine and Spirits
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: CBD-Infused Alcoholic Beverages: Coming Soon To A Store Near You?
- Greenspoon Marder Hospitality, Alcohol & Leisure Blog: Cannabis Conundrum
- Greenspoon Marder Client Alert: Tariffs at the Rate of 100% Proposed on \$6-\$8 Billion of Imports of Wine and Spirits from the EU
- Let's Buy Together!
- How Private Labels Blur the Lines of Beverage Law
- The Issue is Moot-Sort Of.
- TTB Closed for Business...And We Know It's Bad for You.

- “Blair v Tenn” – Can A Retailer Ship Directly To Consumers?
- For Whom the Bong Tolls
- Changes to Alcohol Beverage Licenses After Initial Qualification
- Alcohol Beverage Producers See Potential in Cannabis and Cannabis Derived Products
- Alcohol Beverage Licensing Options-Alternatives to the Quota License
- Greenspoon Marder Launches Hospitality, Alcohol & Leisure Industry Group Blog
- "Distinct Rules" By: Louis J. Terminello
- "Repeal of Prohibition" By: Louis J. Terminello, Esq.

Meet the Team

- Jeffrey A. Backman
- Brad Berkman*
- Sandra Brown
- Michael G. Candiotti
- Alan S. Clarke
- Manuel L. Crespo
- Kevin Cruz
- Irina Dashevsky
- Julian A. Fortuna
- Patricia Gannon
- John Gelety
- Joseph S. Geller
- Matthew Ginder
- Carl H. Linder
- Joseph MacLellan
- Guinevere Malley
- Michael Martinez
- Dennis D. Mele
- Adrienne Noto
- Danielle Nuno*
- Kimberly Rasnake-Bringuez*
- James E. Rauh
- Joshua J. Remedios
- Peter R. Siegel
- Phillip Silvestri
- Barry E. Somerstein
- Michael Tarkoff*
- Louis J. Terminello

Sub-Practices

Alcohol Beverage Industry Group

With more than 100 years of combined legal and regulatory experience, the Alcohol Beverage Industry Group at Greenspoon Marder helps clients navigate the various aspects of the three-tier alcohol industry. The group represents alcohol retailers, distributors, suppliers, importers and related third parties such as marketing companies, financial institutions and sports franchises. Our integrated team advises clients on a wide range of industry regulations, jurisdictional requirements and alcohol beverage and tobacco licensing compliance. The group provides comprehensive legal representation and regulatory guidance relating to the manufacture, import, distribution, marketing and retail sale of alcohol beverage and tobacco products.

The Alcohol Beverage Industry Group at Greenspoon Marder has experience in representing:

- Restaurants
- Supermarkets
- Sports Arenas
- Entertainment Complexes and Establishments
- Cinemas throughout the United States
- Nightclubs and Private Clubs
- National Retail Chains
- National Hotel Chains
- Wholesalers
- Bars & Lounges
- Domestic and Foreign Suppliers
- Manufacturers
- Hotels & Resorts

A sampling of services includes:

- Alcohol beverage and tobacco licensing at the local, state and federal levels for all tiers of the alcohol industry;
- Business licensing compliance for alcohol industry clients including hotels, restaurants, large box retailers, pharmacies and entertainment venues such as movie theaters, bars and nightclubs;
- Alcohol marketing and labeling compliance and approvals;
- Land use and zoning approvals for alcohol retailers and manufacturers;
- Multi-state license transfer coordination and tracking;
- Alcohol purchasing and distribution analysis;
- Distribution and import agreements;
- Marketing and sponsorship agreements and trade practice compliance analysis;
- Licensing due diligence and alcohol license purchase and sale transactions.

Upper Tier Alcohol Beverage Law Group

Greenspoon Marder's Upper Tier Alcohol Beverage Law group works across state jurisdictions, and at the federal level, and is skillfully versed in trade-practice, regulatory, compliance and licensing issues and all other legal concerns for beverage and non-beverage alcohol industry members.

Upper tier industry members have specific legal and business challenges that demand experienced attorneys with the

knowledge and experience to navigate the complex regulatory framework.

From permit issues, regulatory and compliance matters, contract and trademark (among other areas), the attorneys in Greenspoon Marder's Upper Tier Alcohol Beverage Law group can assist suppliers, wholesalers and third party industry providers (start-ups and well established businesses) with legal strategies that are designed to meet and excel their business objectives and needs.

Practice Areas for all Commodities (beer, wine and spirits) Include:

- Federal Importer, Wholesaler and Producer and Permits
- Non-Beverage Alcohol Producer Licensing
- State Importers, Producers and Wholesaler Permits
- Federal and State Regulatory Guidance
- Formula Approval
- Label Approval
- US Customs and FDA Concerns
- Beer/Wine and Spirits Trademark Matters
- Contract Drafting and Review Between Upper Tier Members (Including Marketing Companies)
- Federal and State Trade Practice Issues
- Compliance Programs
- Administrative Action Defense
- Offers in Compromise

The team is led by Louis J. Terminello, Esq., Michael Martinez, Esq., and Upper Tier Practice Coordinator, Bradley Berkman with combined knowledge and experience of nearly a century.

Our Upper Tier Alcohol Beverage Law group is a proud member of the Wine & Spirits Wholesalers of America (WSWA) and National Beer Wholesalers Association (NBWA).

SILVER
Associate
Member



***Not an Attorney**

