



Michael Cataliotti

Senior Counsel

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Michael Cataliotti is senior counsel in the Immigration & Naturalization practice group at Greenspoon Marder. He has worked with and advised businesses from Fortune 500 companies to start-ups, as well as prominent athletes, artists, entertainers, and entrepreneurs, such as international media conglomerates including BMG Rights Management (US) LLC, Music at Work B.V., Lena Erziak, CB Insights, and BotFactory Inc.

Mr. Cataliotti specializes in advising individuals and entities from such industries as sports, music, fashion, film, television, art, sciences, hospitality, alcohol, travel, and technology about how to reach their respective corporate and immigration goals. He has also worked with individuals and entities specializing in hemp supply-chain management, manufacturing, growth, and financing.

Mr. Cataliotti is a regular contributor to the New York State Bar Association's *Entertainment, Arts and Sports Law Journal*, serves as a faculty member at Lawline CLE, and is a frequent speaker on the topics of global migration, immigration, and entrepreneurship. He is a member of the American Immigration Lawyers Association (AILA) where he is an active participant on several committees, such as the Board of Publications. Mr. Cataliotti has been recognized as a "New York Rising Star" by Super Lawyers magazine since 2018. He is frequently contacted by business professionals for advice and guidance regarding complex immigration and global migration matters.

Court Admissions

- U.S. District Court, Southern District of New York

Bar Admissions

- New York

Education

- J.D., St. John's University School of Law, 2011
- B.A., Hofstra University, 2008

Practice Areas

- Immigration & Naturalization

- Entertainment, Media & Technology Industry Group
- Hospitality, Alcohol & Leisure Industry Group
- Cannabis

Professional & Community Involvement

- American Immigration Lawyers Association (AILA, Member)
 - Serve on the Business Steering Committee (formerly the Business Immigration Response Team (BIRT) Committee, 2020 – current
 - Serve on the Board of Publications, 2020 – current
- NYSBA Entertainment, Arts, and Sports Law Section, Member
 - Regular Contributor to the EASL Journal, 2012-current
- Dance/NYC, Member of the Legal Committee, 2018-current
- Salmagundi Club, Resident Patron, 2019-current
 - Serve on the Curatorial Committee, 2021 – current

Speaking Engagements

- Speaker, Harvard University, *Law & Entrepreneurship* (invited back by the Harvard Medical PostDoc Association (HMPA) to conduct an open forum Q&A session. This was expanded to the greater Boston PostDoc Association), Boston, MA and via Zoom (March/April 2019, April/May/September 2020, March 2021, and July 2021)
- Speaker, *Open forum town hall* (Q&A session with a group of entrepreneurs based in Singapore who are part of the 500 Startups ecosystem), 500 Startups (Singapore), via Zoom, April 2021.
- Speaker, “*Life after F-1: A guide to immigration on O-1 & Green Cards* (conducted an open forum Q&A and lecture regarding post-grad visa options),” Juilliard, via Zoom November 2020
- Speaker “*Immigration for Artists and Entertainers: Visas and COVID-19* (conducted an open forum Q&A session regarding immigration issues),” New York Foundation for the Arts (NYFA), via Zoom, May 2020
- Speaker, “*Visual Artists’ Immigration Clinic* (the clinic pairs attorneys with attendees for one-on-one consultations),” Center for Art Law, via Zoom, March 24, 2020
- Center for Art Law, *Visual Artists’ Immigration Clinic* (located at the New York Foundation for the Arts, the clinic pairs attorneys with attendees for one-on-one consultations), Brooklyn, NY (January 30, 2020).
- Harvard University, *How to Start a Start-up Series: Law & Entrepreneurship* (invited by the Harvard Medical PostDoc Association (HMPA) to conduct an open forum Q&A session), Boston, MA (October 10, 2019).
- Speaker, “*O-Visas: Individuals of Extraordinary Ability*,” Lawline, New York, NY, September 2019
- Speaker, “*P-Visas: Athletes and Entertainment Groups of International Renown*,” Lawline, September 2019
- Speaker, *Immigration for Sports and Entertainment Part II*,” Lawline, New York, NY (October 26, 2017).
- Speaker, *Immigration for Sports and Entertainment Part I*), Lawline, New York, NY (October 23, 2017).
- Speaker, Columbia University, *Open Forum Q&A* (These events coordinated with the Graduate School of Engineering and Applied Sciences in conjunction with the Graduate Student Council), Held each semester since Summer 2015
- Speaker, *OPT STEM Extension Information Session*, Graduate Workers of Columbia University, New York, NY, September 18, 2015
- Speaker, “*Your Career: Working in the U.S.*,” International House, New York, NY, October 8, 2015
- Speaker, “*EB-5: More than Two Decades of Immigrant Investors Engaging in Equity Crowdfunding*,” Lawline, New York, NY, July 30, 2015
- Speaker, “*E-Visas: Traders and Investors*,” Lawline, New York, NY (June 4, 2015).
- Speaker, *L-Visas: Intracompany Transferees*, Lawline, New York, NY, June 4, 2015
- Speaker, “*Immigration Law with Michael Cataliotti*,” Columbia University: Entrepreneurship, Office Hours, New York, NY, March 2,

2015

- Speaker, *O-Visas: Individuals of Extraordinary Ability*, Lawline, New York, NY, February 17, 2015
- Speaker, *P-Visas: Athletes and Entertainment Groups of International Renown*, Lawline, New York, NY, February 17, 2015
- Speaker, *Immigration for Sports and Entertainment Part II*, Lawline, New York, NY, February 17, 2015
- Speaker, *Immigration for Sports and Entertainment Part I*, Lawline, New York, NY, January 29, 2015
- Speaker, *S. Immigration Podcast – Entertainment Immigration*, Foreign Investor Resource Group (FIRG), Web-based
- Speaker, *Covering the Bases: Immigration Law and Other Legal Issues Related to Representing Foreign Athletes*, Brooklyn Bar Association CLE, Citifield, Queens, NY
- Speaker, *Business Immigration for Students & Entrepreneurs*, Columbia University: Entrepreneurship, New York, NY, (Presentation)
- Speaker, *Brooklyn Tech Panel*, FWD.us, November 6, 2013, Brooklyn, NY
- Speaker, *Immigration Reform*, NYU Young Democrats, October 17, 2013, New York, NY
- Speaker, *NYC Tech Panel for Immigration Reform*, FWD.us, September 5, 2013, New York, NY
- Speaker, *Brief overview of intellectual property, copyright, and dance companies*, New York Foundation for the Arts: Sustainability as an Artist-Dance Intensive, June 9, 2013, Brooklyn, NY

Recognitions

- *Super Lawyers* magazine, "New York Rising Star," 2018-Present

Publications

- Author, "Sports and Entertainment Immigration: E-sports! We're talking about only about E-sports, and immigration, of course," 32 N.Y.S.B.A. Ent., Arts & Sports L. J. 2, 2021
- Author, "Sports and Entertainment Immigration: New Administration, New Goals," 32 N.Y.S.B.A. Ent., Arts & Sports L. J. 2, 2021
- Author, "Sports and Entertainment Immigration: How to Navigate through the Fog of COVID," 32 N.Y.S.B.A. Ent., Arts & Sports L. J. 1, 2020
- Author, "Sports and Entertainment Immigration: A smorgasbord of curiousness! We'll have some Buffalo Sabres, a dash of Harvard, a heaping mound of a Proclamation, and a pinch of The Post Office," 31 N.Y.S.B.A. Ent., Arts & Sports L. J. 3, 2020
- Author, "Sports and Entertainment Immigration: Detention, Baseball, Only the Best and the Brightest, and Resignations. The Trump Administration's Greatest Hits!," 31 N.Y.S.B.A. Ent., Arts & Sports L. J. 2, 2019
- Author, "Sports and Entertainment Immigration: Sports and Entertainment Immigration: Immigrants? Who needs 'em?! Oh, America, that's right.," 31 N.Y.S.B.A. Ent., Arts & Sports L. J. 1, 2019
- Author, "Surana, Kavitha, Authorities Can Now Deny Visa and Green Card Applications Without Giving Applicants a Chance to Fix Errors," *ProPublica*, September 11, 2018
- Author, "Sports and Entertainment Immigration: A Brief Overview of Immigration Policy and Activities Under the Trump-Administration from January 20, 2017 to Present Day," 30 N.Y.S.B.A. Ent., Arts & Sports L. J. 3, 2018
- Author, "Sports and Entertainment Immigration: Buy American and Hire American? It's Not That Simple," 30 N.Y.S.B.A. Ent., Arts & Sports L. J. 2, 2017
- Author, "Sports and Entertainment Immigration: What We Know and What We Think About the Future of Immigration Under Mr. Trump," 30 N.Y.S.B.A. Ent., Arts & Sports L. J. 1, 2017
- Author, "Sports and Entertainment Immigration: Trump, Models, Money, and Visas; What Could Go Wrong?," 29 N.Y.S.B.A. Ent., Arts & Sports L. J. 3, 2016
- Author, "Sports and Entertainment Immigration: Equity Crowdfunding by Immigrant Investors," 29 N.Y.S.B.A. Ent., Arts & Sports L. J. 2, 2016
- Author, "Entertainment Immigration: A Questionable Use of H-1B Visas is both a Distraction and an Offense," 29 N.Y.S.B.A. Ent., Arts & Sports L. J. 1, 2016

- Referenced by the author, “Keng, Cameron, How Foreign Entrepreneurs Struggle To Start Companies And Hire Americans,” *Forbes*, August 12, 2015
- Author, “Sports Immigration: Round 3 – Executives and Professionals,” 28 N.Y.S.B.A. Ent., Arts & Sports L. J. 3, 2015
- Author, “Sports Immigration: Amateurs, College Athletes, and Administrative Staff,” 28 N.Y.S.B.A. Ent., Arts & Sports L. J. 2, 2015
- Author, “Sports Immigration,” 28 N.Y.S.B.A. Ent., Arts & Sports L. J. 1, 2015
- Author, “Entertainment Immigration: The Employment-Based Immigrant Visa for Individuals of Extraordinary Ability,” 27 N.Y.S.B.A. Ent., Arts & Sports L. J. 3, 2014
- Author, “Entertainment Immigration: An Introduction to Employment-Based Immigrant Visas,” 27 N.Y.S.B.A. Ent., Arts & Sports L. J. 2, 2014
- Author, “Entertainment Immigration: Skilled Workers and Models,” 27 N.Y.S.B.A. Ent., Arts & Sports L. 1, 2014
- Author, “Entertainment Immigration: Visas for the International Artist, Business Owner, Developer, or Corporate Entity,” 26 N.Y.S.B.A. Ent., Arts & Sports L. J. 3, 2014
- Author, “The Intersection of Immigration and Entertainment Law,” 26 N.Y.S.B.A. Ent., Arts & Sports L. 2, 2013

News

- Greenspoon Marder Immigration Alert: New Developments September 3, 2021
- Greenspoon Marder Expands Immigration Practice And Names New Immigration Group Co-Chairs