



Ruben N. Gotlieb

Partner

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Ruben Gotlieb is a partner with Greenspoon Marder's International Wealth and Asset Planning and Wills, Trusts & Estates practice groups. With over 30 years of experience, he concentrates his practice on international estate planning, international estate tax law, domestic estate planning, estate administration, and pre-immigration tax planning. Mr. Gotlieb also regularly advises clients on cross-border matters, including the new GILTI and FDII provisions of the 2017 Tax Act.

Prior to joining Greenspoon Marder, Mr. Gotlieb has extensive experience working in both corporate law firms as well as in-house counsel for international financial institutions. He served as a partner at leading business law firms in Florida and Washington, D.C., counseling clients on international estate tax and estate planning matters. Mr. Gotlieb also served as a former associate general counsel for the Department of Justice, Immigration and Naturalization Service.

For several years, Mr. Gotlieb has taken an active role in shaping the legal community in South Florida. He is a sought-after resource and a frequent lecturer for his knowledge of international and domestic estate tax and estate planning. Mr. Gotlieb has given several lectures in both English and Spanish, including at the University of Miami School of Law in the LLM Tax Program, where he is an **adjunct professor**. Additionally, as a recognized leader, he has been included in the *Global Who's Who* and the *Latino American Who's Who*.

In addition to his burgeoning legal practice, Mr. Gotlieb holds a prestigious seven-degree black belt.

Bar Admissions

- Florida

Education

- LL.M., Georgetown University Law Center, Taxation, 1989
- LL.M., Georgetown University Law Center, International and Labor Law, 1982
- J.D., University of Memphis School of Law, 1981
- B.A., Touro College, 1978

Language

- Spanish

Practice Areas

- International Wealth & Asset Planning
- Latin America

- Wills, Trusts & Estates
- International
- Tax

Professional and Community Involvement

- Adjunct Professor, University of Miami School of Law LLM Tax Program, 2018 - Present
- Miami Dade Beacon Council, Member
- Investment Management Consultants Association
 - Member, 2017
- University of Miami Planned Giving Advisory Board, 2017
- Society of Trust and Estate Practitioners, Member
- Joe DiMaggio Children's Hospital
 - Planned Giving Foundation
- The Florida Bar
 - Grievance Committee, Section 11E, Chair

Speaker Engagements

- Featured Speaker, "Belgium's Shot Across The Bow - Tax Information Exchange Developments in the USA," Step Miami Summit, October 20, 2023
- Presenter, "Non-U.S. Individuals Investing in U.S. Real Property From a Tax and Structuring Standpoint," Fund Assembly, June 17, 2022
- "2021 International Real Estate Legal Update: Empowering Business Beyond Borders," Global Business Alliance of Broward, Palm Beaches, and St. Lucie Realtors and the Attorneys' Real Estate Councils of Florida, Tuesday, August 10, 2021
- Presenter, "Plan B: Planning for Your Fiscal Residence," BNY Mellon Webinar, June 24, 2020
- Panelist, "Real Estate, CARES Act, and Tax & Estate Law: The Response to COVID-19," COVID-19 Conversations Webinar Series, June 17, 2020
- Presenter, Merrill Lynch Advisors Webinar, March 18, 2020
- Presenter, Coral Gables Trust Company Meeting, February 12, 2020
- Presenter, City National Bank Regional Managers Meeting, July 22, 2019
- Presenter, SunTrust Wealth Advisors Meeting, July 11, 2019
- Adjunct Professor, University of Miami School of Law, LLM Tax Program
- Lecturer, Florida International University, Biannual Immigration Seminars, 1989-present
- "Tax and Estate Planning with Foreign Trusts," Northern Trust Bank, May 18, 2018
- "Foreign Grantor Trust," Suntrust Bank Trusts and Estates Roundtable, November 14, 2017
- "Special Needs Trusts," AXA Advisors Hispanic Summit, September 30, 2015
- "Pre-Immigration Tax Planning for Non-U.S. Individuals," SunTrust Bank, September 2, 2015
- "Pre-Immigration Tax Planning," Estate Planning Council of Broward County, April 16, 2015
- "Estate Planning for Non-Resident Aliens," Pro-Colombia Seminar, March 27, 2015
- "Estate Planning for Non-Resident Aliens," South Florida International Trade Representatives, February 24, 2015

Recognition

- *Florida Trend*, "Legal Elite," 2021

Publications

- Author, "Hiding in Plain Sight: U.S. Serving as Tax Haven," *Daily Business Review*, March 2016
- Author, "Antes De Invertir Asesórese Bien," *Abasto Magazine*, September/October 2015
- Co-Author, "Inside the Minds: Estate Planning Client Strategies," *Aspatore Law Books*, 2014

In the News

- Quoted, "Facing mortality, more Americans wrote wills during the pandemic. Now, they're opting out," *USA Today*, April 3, 2024
- Quoted, "How Rising Socialism in Latin America Benefits Miami Lawyers," *Daily Business Review*, November 4, 2022
- "Int'l Gov't's Can Lean On Each Other for Digital Taxes," *Law 360*, August 27, 2019

News

- Greenspoon Marder Represents Latin America Master Franchisee in Restructured Development Agreement
- Greenspoon Marder Launches Latin America Practice Group
- Greenspoon Marder lanza su área de práctica de América Latina
- Greenspoon Marder Welcomes Partner Ruben N. Gotlieb In Miami

Videos

- 2022 Year in Review & 2023 Forecast: Latin America (LATAM)