



Talat Ansari

Partner

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Mr. Ansari is a partner in the Corporate and Litigation practice groups at Greenspoon Marder, advising on corporate and commercial transactions, M&A, finance, domestic and international litigation (American & Indian law), and arbitration. In addition, Mr. Ansari advises U.S. corporations on matters pertaining to Indian business law, banking, foreign exchange regulations and foreign direct investment issues.

Mr. Ansari provides his clients with more than four decades of experience in representing India-based industrial, servicing, and trading companies doing business in the U.S., including several large Indian conglomerate businesses with international reach and particularly extensive U.S. business objectives and holdings. He also represents U.S. industrial and financial clients doing business in India.

Prior to becoming a lawyer in the U.S., Mr. Ansari practiced law in India for over ten years, obtaining a remarkable track record of countless cases reported by the Indian Supreme Court. His Indian law experience includes negotiating and structuring joint ventures, technology transfer and shareholder agreements, corporate restructuring, tax, international bidding, financing, and developing energy, telecommunication, and other infrastructure projects, as well as litigation and arbitration. He has handled sensitive disputes between U.S. companies and their Indian partners. He has also advised U.S. companies on how to handle the fallout in India resulting from deferred prosecution agreements signed by U.S. companies with the Department of Justice.

Mr. Ansari understands the complexity of doing business in India and assists his clients to ameliorate transactional risk in a cost-efficient manner. He helps his clients remain competitive on both a regional and global scale.

Bar Admissions

- New York
- India

Court Admissions

- U.S. District Court for the Southern District of New York
- New York Supreme Court
- Courts in India

Education

- LL.B., Delhi University School of Law, 1975
- B.A., with honors, St. Stephen's College, Economics, 1971

Languages

- Hindi
- Urdu

Practice Areas

- Corporate
- Litigation
- Banking & Finance

Representative Experience:

- Represented and settled a major litigation for Union Carbide Corporation in India arising from the Bhopal Gas Leak Disaster in India
- Represented one of the largest Indian information technology companies on various legal issues in its entry and phenomenal growth in the U.S. Market
- Represented several Indian pharmaceutical companies as their main outside counsel in U.S.
- Represent several international banks as their outside counsel
- Handled multiple M&A matters for Indian companies acquiring various businesses in U.S.
- Broad litigation experience in various types of disputes in U.S. courts
- Handled multiple sensitive issues for U.S. corporations in India, including violations of FCPA, disputes with Indian partners, litigation in Indian courts and arbitrations

Professional and Community Involvement

- Indo-American Arts Council, Former Founder, Former Director
- Several U.S. subsidiaries of Indian corporations, Director of Boards

Speaking Engagement

- Co-presenter, "Commercial Litigation Outlook: Part 2: Insights and Predictions for Litigation Trends in 2022," Webinar, April 27, 2022
- Speaker, "Cross-Border M&A and PE Investments: Deal Trends, Opportunities, Pitfalls and Practical Tips," New York, NY, January 17, 2018
- Speaker, "Doing Business with State-Owned Entities," New York, NY, July 2011
- Speaker, "Doing Deals in and with Emerging Markets: BRIC and Beyond 2011," New York, NY, July 2011
- Speaker, "U.S.-India Business: The Investment and Regulatory Climate in 2011," New York, NY, May 24, 2011
- Speaker, "Doing Deals in Emerging Market: BRIC and Beyond 2010," New York, NY, July 23, 2010
- Speaker, "Doing Business in India: New Economy, Emerging Opportunities," Chicago, IL, August 2, 2009
- Speaker, "Economic Forum on India and China Business 2009," New York, NY, April 24, 2009
- Speaker, "Law Practice in China, India, and Middle East," Washington, D.C., April 15, 2009

Recognitions

- Chambers Global, "Senior Statesperson," Corporate/M&A" Asia-Pacific (India), 2022
- Chambers Global, "Top Corporate/M&A Attorney," Asia-Pacific (India), 2008-2022
- *Legal Era*, "Top Cross Border Lawyer," 2022
- *India Business Law Journal*, "International A-List," 2019-2020
- Chambers Asia-Pacific, "Overseas Counsel," 2012-2015
- *Legal Era Magazine*, "Lifetime Achievement Award," 2014
- South Asian Bar Association of New York, "Corporate Leadership Award," 2012

Publications

- Author, "U.S. Discovery in an Indian Litigation? 28 USC Section 1782," *Legal Era*, December 2, 2021
- Co-author, "India is Moving in the Right Direction on Int'l Arbitration," *Law360*, April 11, 2014
- Co-author, "What the U.S. Immigration Bill Means to India," *Legal Era*, May 12, 2014
- Co-author, "Offshore Outsourcing Considerations for Financial Institutions," *Bloomberg Law Reports*, July 6, 2010
- Author, "The Challenges of Doing Business in India," *The Metropolitan Corporate Counsel*, November 2, 2009
- Co-author, "Caution: India investment opportunities ahead," *The National Law Journal*, August 31, 2009

News

- Greenspoon Marder Expands Corporate Practice with Addition of Partner Talat Ansari in New York